

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT FEBRUARY 28, 2010

## AREA: Maple Ridge

## DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>35,099,294</b>	<b>19,682,150</b>	<b>78 %</b>	<b>65,819,198</b>	<b>34,480,779</b>	<b>90 %</b>
Units Listed	<b>157</b>	<b>171</b>	<b>8- %</b>	<b>330</b>	<b>338</b>	<b>2- %</b>
Units Sold	<b>72</b>	<b>42</b>	<b>71 %</b>	<b>135</b>	<b>76</b>	<b>77 %</b>
Sale Success Ratio	<b>63 %</b>	<b>36 %</b>		<b>54 %</b>	<b>25 %</b>	
% Sales to Listings	<b>45 %</b>	<b>24 %</b>		<b>40 %</b>	<b>22 %</b>	
Avg Price/Unit	<b>487,490</b>	<b>468,622</b>	<b>4 %</b>	<b>487,549</b>	<b>453,694</b>	<b>7 %</b>
Active Listings	<b>435</b>	<b>646</b>	<b>32- %</b>			

## ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>11,590,798</b>	<b>3,768,650</b>	<b>207 %</b>	<b>17,723,379</b>	<b>6,100,050</b>	<b>190 %</b>
Units Listed	<b>49</b>	<b>52</b>	<b>5- %</b>	<b>95</b>	<b>99</b>	<b>4- %</b>
Units Sold	<b>38</b>	<b>13</b>	<b>192 %</b>	<b>57</b>	<b>21</b>	<b>171 %</b>
Sale Success Ratio	<b>53 %</b>	<b>30 %</b>		<b>58 %</b>	<b>27 %</b>	
% Sales to Listings	<b>77 %</b>	<b>25 %</b>		<b>60 %</b>	<b>21 %</b>	
Avg Price/Unit	<b>305,021</b>	<b>289,896</b>	<b>5 %</b>	<b>310,936</b>	<b>290,478</b>	<b>7 %</b>
Active Listings	<b>108</b>	<b>208</b>	<b>48- %</b>			

## APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>3,564,700</b>	<b>1,401,000</b>	<b>154 %</b>	<b>6,787,100</b>	<b>3,128,614</b>	<b>116 %</b>
Units Listed	<b>38</b>	<b>32</b>	<b>18 %</b>	<b>133</b>	<b>65</b>	<b>104 %</b>
Units Sold	<b>16</b>	<b>7</b>	<b>128 %</b>	<b>31</b>	<b>16</b>	<b>93 %</b>
Sale Success Ratio	<b>66 %</b>	<b>25 %</b>		<b>36 %</b>	<b>22 %</b>	
% Sales to Listings	<b>42 %</b>	<b>21 %</b>		<b>23 %</b>	<b>24 %</b>	
Avg Price/Unit	<b>222,793</b>	<b>200,142</b>	<b>11 %</b>	<b>218,938</b>	<b>195,538</b>	<b>11 %</b>
Active Listings	<b>170</b>	<b>177</b>	<b>3- %</b>			

## DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>50,254,792</b>	<b>24,851,800</b>	<b>102 %</b>	<b>90,329,677</b>	<b>43,709,443</b>	<b>106 %</b>
Units Listed	<b>244</b>	<b>255</b>	<b>4- %</b>	<b>558</b>	<b>502</b>	<b>11 %</b>
Units Sold	<b>126</b>	<b>62</b>	<b>103 %</b>	<b>223</b>	<b>113</b>	<b>97 %</b>
Sale Success Ratio	<b>60 %</b>	<b>33 %</b>		<b>51 %</b>	<b>25 %</b>	
% Sales to Listings	<b>51 %</b>	<b>24 %</b>		<b>39 %</b>	<b>22 %</b>	
Avg Price/Unit	<b>398,847</b>	<b>400,835</b>	<b>0 %</b>	<b>405,065</b>	<b>386,809</b>	<b>4 %</b>
Active Listings	<b>713</b>	<b>1,031</b>	<b>30- %</b>			

## MULTI FAMILY REVENUE

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	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	3	0	0 %	3	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	3	1	200 %			

## LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,525,005	800,000-	290- %	2,749,005	260,000-	1,157- %
Units Listed	24	5	380 %	41	11	272 %
Units Sold	4	2-	300- %	7	0	0 %
Sale Success Ratio	44 %	66- %		43 %	0 %	
% Sales to Listings	16 %	40- %		17 %	0 %	
Avg Price/Unit	381,251	400,000	4- %	392,715	0	0 %
Active Listings	75	51	47 %			

## RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	51,779,797	24,051,800	115 %	93,078,682	43,449,443	114 %
Units Listed	271	260	4 %	602	513	17 %
Units Sold	130	60	116 %	230	113	103 %
Sale Success Ratio	59 %	32 %		51 %	25 %	
% Sales to Listings	47 %	23 %		38 %	22 %	
Avg Price/Unit	398,306	400,863	0 %	404,689	384,508	5 %
Active Listings	791	1,083	26- %			

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