

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT APRIL 30, 2009

## AREA: Maple Ridge

## DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>51,549,825</b>	<b>56,509,598</b>	<b>8- %</b>	<b>124,003,149</b>	<b>180,020,885</b>	<b>31- %</b>
Units Listed	<b>168</b>	<b>228</b>	<b>26- %</b>	<b>680</b>	<b>786</b>	<b>13- %</b>
Units Sold	<b>113</b>	<b>105</b>	<b>7 %</b>	<b>276</b>	<b>339</b>	<b>18- %</b>
Sale Success Ratio	<b>59 %</b>	<b>66 %</b>		<b>42 %</b>	<b>57 %</b>	
% Sales to Listings	<b>67 %</b>	<b>46 %</b>		<b>40 %</b>	<b>43 %</b>	
Avg Price/Unit	<b>456,193</b>	<b>538,186</b>	<b>15- %</b>	<b>449,286</b>	<b>531,035</b>	<b>15- %</b>
Active Listings	<b>638</b>	<b>574</b>	<b>11 %</b>			

## ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>10,680,700</b>	<b>12,870,500</b>	<b>17- %</b>	<b>23,877,350</b>	<b>44,784,750</b>	<b>46- %</b>
Units Listed	<b>43</b>	<b>69</b>	<b>37- %</b>	<b>204</b>	<b>208</b>	<b>1- %</b>
Units Sold	<b>35</b>	<b>40</b>	<b>12- %</b>	<b>83</b>	<b>139</b>	<b>40- %</b>
Sale Success Ratio	<b>66 %</b>	<b>76 %</b>		<b>44 %</b>	<b>68 %</b>	
% Sales to Listings	<b>81 %</b>	<b>57 %</b>		<b>40 %</b>	<b>66 %</b>	
Avg Price/Unit	<b>305,162</b>	<b>321,762</b>	<b>5- %</b>	<b>287,678</b>	<b>322,192</b>	<b>10- %</b>
Active Listings	<b>202</b>	<b>115</b>	<b>75 %</b>			

## APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>2,482,791</b>	<b>6,172,825</b>	<b>59- %</b>	<b>7,319,505</b>	<b>23,970,025</b>	<b>69- %</b>
Units Listed	<b>35</b>	<b>42</b>	<b>16- %</b>	<b>131</b>	<b>205</b>	<b>36- %</b>
Units Sold	<b>13</b>	<b>29</b>	<b>55- %</b>	<b>37</b>	<b>107</b>	<b>65- %</b>
Sale Success Ratio	<b>26 %</b>	<b>67 %</b>		<b>24 %</b>	<b>65 %</b>	
% Sales to Listings	<b>37 %</b>	<b>69 %</b>		<b>28 %</b>	<b>52 %</b>	
Avg Price/Unit	<b>190,983</b>	<b>212,856</b>	<b>10- %</b>	<b>197,824</b>	<b>224,018</b>	<b>11- %</b>
Active Listings	<b>161</b>	<b>140</b>	<b>15 %</b>			

## DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>64,713,316</b>	<b>75,552,923</b>	<b>14- %</b>	<b>155,200,004</b>	<b>248,775,660</b>	<b>37- %</b>
Units Listed	<b>246</b>	<b>339</b>	<b>27- %</b>	<b>1,015</b>	<b>1,199</b>	<b>15- %</b>
Units Sold	<b>161</b>	<b>174</b>	<b>7- %</b>	<b>396</b>	<b>585</b>	<b>32- %</b>
Sale Success Ratio	<b>54 %</b>	<b>68 %</b>		<b>40 %</b>	<b>61 %</b>	
% Sales to Listings	<b>65 %</b>	<b>51 %</b>		<b>39 %</b>	<b>48 %</b>	
Avg Price/Unit	<b>401,946</b>	<b>434,212</b>	<b>7- %</b>	<b>391,919</b>	<b>425,257</b>	<b>7- %</b>
Active Listings	<b>1,001</b>	<b>829</b>	<b>20 %</b>			

## MULTI FAMILY REVENUE

## REAL ESTATE BOARD OF GREATER VANCOUVER

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## AREA: Maple Ridge

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	630,000	100- %
Units Listed	0	0	0 %	0	2	100- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	50 %	
Avg Price/Unit	0	0	0 %	0	630,000	100- %
Active Listings	1	1	0 %			

## LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	450,000	0	0 %	190,000	2,442,800	92- %
Units Listed	5	11	54- %	23	27	14- %
Units Sold	2	0	0 %	2	7	71- %
Sale Success Ratio	33 %	0 %		11 %	26 %	
% Sales to Listings	40 %	0 %		8 %	25 %	
Avg Price/Unit	225,000	0	0 %	95,000	348,971	72- %
Active Listings	52	41	26 %			

## RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	65,163,316	75,552,923	13- %	155,390,004	251,848,460	38- %
Units Listed	251	350	28- %	1,038	1,228	15- %
Units Sold	163	174	6- %	398	593	32- %
Sale Success Ratio	54 %	67 %		39 %	60 %	
% Sales to Listings	64 %	49 %		38 %	48 %	
Avg Price/Unit	399,774	434,212	7- %	390,427	424,702	8- %
Active Listings	1,054	871	21 %			

## IC&amp;I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	20,000	100- %	12,000	158,200	92- %
Units Listed	2	2	0 %	12	19	36- %
Units Sold	0	1	100- %	1	3	66- %
Sale Success Ratio	0 %	50 %		9 %	21 %	
% Sales to Listings	0 %	50 %		8 %	15 %	
Avg Price/Unit	0	20,000	100- %	12,000	52,733	77- %
Active Listings	18	19	5- %			

## IC&amp;I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,969,000	100- %	840,000	2,669,000	68- %
Units Listed	2	6	66- %	8	22	63- %
Units Sold	0	3	100- %	1	5	80- %
Sale Success Ratio	0 %	75 %		14 %	50 %	
% Sales to Listings	0 %	50 %		12 %	22 %	
Avg Price/Unit	0	656,333	100- %	840,000	533,800	57 %
Active Listings	13	17	23- %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

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## AREA: Maple Ridge

## IC&amp;I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	780,000	100- %
Units Listed	1	0	0 %	3	1	200 %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	100 %	
Avg Price/Unit	0	0	0 %	0	780,000	100- %
Active Listings	4	2	100 %			

## IC&amp;I - LAND &amp; FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,050,000	460,000	128 %	1,050,000	2,650,000	60- %
Units Listed	1	1	0 %	2	2	0 %
Units Sold	1	1	0 %	1	3	66- %
Sale Success Ratio	50 %	100- %		25 %	150 %	
% Sales to Listings	100 %	100 %		50 %	150 %	
Avg Price/Unit	1,050,000	460,000	128 %	1,050,000	883,333	18 %
Active Listings	4	8	50- %			

## ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,050,000	2,449,000	57- %	1,902,000	6,257,200	69- %
Units Listed	6	9	33- %	25	44	43- %
Units Sold	1	5	80- %	3	12	75- %
Sale Success Ratio	20 %	100 %		12 %	44 %	
% Sales to Listings	16 %	55 %		12 %	27 %	
Avg Price/Unit	1,050,000	489,800	114 %	634,000	521,433	21 %
Active Listings	39	46	15- %			

## TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	66,213,316	78,001,923	15- %	157,292,004	258,105,660	39- %
Units Listed	257	359	28- %	1,063	1,272	16- %
Units Sold	164	179	8- %	401	605	33- %
Sale Success Ratio	53 %	68 %		39 %	60 %	
% Sales to Listings	63 %	49 %		37 %	47 %	
Avg Price/Unit	403,739	435,764	7- %	392,249	426,620	8- %
Active Listings	1,093	917	19 %			