

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT DECEMBER 31, 2008

## AREA: Maple Ridge

## DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>10,558,058</b>	<b>35,220,595</b>	<b>70- %</b>	<b>441,106,178</b>	<b>662,729,816</b>	<b>33- %</b>
Units Listed	<b>62</b>	<b>63</b>	<b>1- %</b>	<b>2,199</b>	<b>1,958</b>	<b>12 %</b>
Units Sold	<b>23</b>	<b>67</b>	<b>65- %</b>	<b>849</b>	<b>1,358</b>	<b>37- %</b>
Sale Success Ratio	<b>14 %</b>	<b>50 %</b>		<b>43 %</b>	<b>69 %</b>	
% Sales to Listings	<b>37 %</b>	<b>106 %</b>		<b>38 %</b>	<b>69 %</b>	
Avg Price/Unit	<b>459,046</b>	<b>525,680</b>	<b>12- %</b>	<b>519,559</b>	<b>488,019</b>	<b>6 %</b>
Active Listings	<b>601</b>	<b>374</b>	<b>60 %</b>			

## ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>1,876,900</b>	<b>7,031,000</b>	<b>73- %</b>	<b>90,256,611</b>	<b>141,733,146</b>	<b>36- %</b>
Units Listed	<b>14</b>	<b>13</b>	<b>7 %</b>	<b>634</b>	<b>611</b>	<b>3 %</b>
Units Sold	<b>6</b>	<b>22</b>	<b>72- %</b>	<b>288</b>	<b>474</b>	<b>39- %</b>
Sale Success Ratio	<b>14 %</b>	<b>75 %</b>		<b>51 %</b>	<b>81 %</b>	
% Sales to Listings	<b>42 %</b>	<b>169 %</b>		<b>45 %</b>	<b>77 %</b>	
Avg Price/Unit	<b>312,816</b>	<b>319,590</b>	<b>2- %</b>	<b>313,391</b>	<b>299,015</b>	<b>4 %</b>
Active Listings	<b>185</b>	<b>109</b>	<b>69 %</b>			

## APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>1,800,900</b>	<b>3,802,464</b>	<b>52- %</b>	<b>48,342,655</b>	<b>55,254,898</b>	<b>12- %</b>
Units Listed	<b>25</b>	<b>8</b>	<b>212 %</b>	<b>539</b>	<b>404</b>	<b>33 %</b>
Units Sold	<b>9</b>	<b>17</b>	<b>47- %</b>	<b>219</b>	<b>260</b>	<b>15- %</b>
Sale Success Ratio	<b>29 %</b>	<b>62 %</b>		<b>48 %</b>	<b>68 %</b>	
% Sales to Listings	<b>36 %</b>	<b>212 %</b>		<b>40 %</b>	<b>64 %</b>	
Avg Price/Unit	<b>200,100</b>	<b>223,674</b>	<b>10- %</b>	<b>220,742</b>	<b>212,518</b>	<b>3 %</b>
Active Listings	<b>183</b>	<b>98</b>	<b>86 %</b>			

## DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>14,235,858</b>	<b>46,054,059</b>	<b>69- %</b>	<b>579,705,444</b>	<b>859,717,860</b>	<b>32- %</b>
Units Listed	<b>101</b>	<b>84</b>	<b>20 %</b>	<b>3,372</b>	<b>2,973</b>	<b>13 %</b>
Units Sold	<b>38</b>	<b>106</b>	<b>64- %</b>	<b>1,356</b>	<b>2,092</b>	<b>35- %</b>
Sale Success Ratio	<b>16 %</b>	<b>55 %</b>		<b>45 %</b>	<b>72 %</b>	
% Sales to Listings	<b>37 %</b>	<b>126 %</b>		<b>40 %</b>	<b>70 %</b>	
Avg Price/Unit	<b>374,627</b>	<b>434,472</b>	<b>13- %</b>	<b>427,511</b>	<b>410,955</b>	<b>4 %</b>
Active Listings	<b>969</b>	<b>581</b>	<b>66 %</b>			

## MULTI FAMILY REVENUE

## REAL ESTATE BOARD OF GREATER VANCOUVER

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## AREA: Maple Ridge

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	630,000	1,020,000	38- %
Units Listed	0	0	0 %	6	2	200 %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		33 %	100 %	
% Sales to Listings	0 %	0 %		16 %	100 %	
Avg Price/Unit	0	0	0 %	630,000	510,000	23 %
Active Listings	3	0	0 %			

## LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	185,000	100- %	8,220,800	21,652,700	62- %
Units Listed	5	2	150 %	92	106	13- %
Units Sold	0	1	100- %	18	40	55- %
Sale Success Ratio	0 %	25 %		21 %	43 %	
% Sales to Listings	0 %	50 %		19 %	37 %	
Avg Price/Unit	0	185,000	100- %	456,711	541,317	15- %
Active Listings	47	40	17 %			

## RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	14,235,858	46,239,059	69- %	588,556,244	882,390,560	33- %
Units Listed	106	86	23 %	3,470	3,081	12 %
Units Sold	38	107	64- %	1,375	2,134	35- %
Sale Success Ratio	15 %	55 %		44 %	71 %	
% Sales to Listings	35 %	124 %		39 %	69 %	
Avg Price/Unit	374,627	432,140	13- %	428,040	413,491	3 %
Active Listings	1,019	621	64 %			

## IC&amp;I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	357,200	4,270,000	91- %
Units Listed	0	0	0 %	36	36	0 %
Units Sold	0	0	0 %	6	9	33- %
Sale Success Ratio	0 %	0 %		18 %	18 %	
% Sales to Listings	0 %	0 %		16 %	25 %	
Avg Price/Unit	0	0	0 %	59,533	474,444	87- %
Active Listings	17	14	21 %			

## IC&amp;I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	920,000	100- %	7,647,000	4,301,800	77 %
Units Listed	1	0	0 %	36	17	111 %
Units Sold	0	3	100- %	9	13	30- %
Sale Success Ratio	0 %	75 %		31 %	61 %	
% Sales to Listings	0 %	0 %		25 %	76 %	
Avg Price/Unit	0	306,666	100- %	849,666	330,907	156 %
Active Listings	12	5	140 %			

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## AREA: Maple Ridge

## IC&amp;I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	780,000	1,265,000	38- %
Units Listed	0	2	100- %	6	3	100 %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		20 %	50 %	
% Sales to Listings	0 %	0 %		16 %	33 %	
Avg Price/Unit	0	0	0 %	780,000	1,265,000	38- %
Active Listings	3	2	50 %			

## IC&amp;I - LAND &amp; FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	7,350,000	0	0 %
Units Listed	1	2	50- %	14	9	55 %
Units Sold	0	0	0 %	5	0	0 %
Sale Success Ratio	0 %	0 %		31 %	0 %	
% Sales to Listings	0 %	0 %		35 %	0 %	
Avg Price/Unit	0	0	0 %	1,470,000	0	0 %
Active Listings	6	8	25- %			

## ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	920,000	100- %	16,134,200	9,836,800	64 %
Units Listed	2	4	50- %	92	65	41 %
Units Sold	0	3	100- %	21	23	8- %
Sale Success Ratio	0 %	27 %		25 %	29 %	
% Sales to Listings	0 %	75 %		22 %	35 %	
Avg Price/Unit	0	306,666	100- %	768,295	427,686	79 %
Active Listings	38	29	31 %			

## TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	14,235,858	47,159,059	69- %	604,690,444	892,227,360	32- %
Units Listed	108	90	20 %	3,562	3,146	13 %
Units Sold	38	110	65- %	1,396	2,157	35- %
Sale Success Ratio	15 %	53 %		44 %	70 %	
% Sales to Listings	35 %	122 %		39 %	68 %	
Avg Price/Unit	374,627	428,718	12- %	433,159	413,642	4 %
Active Listings	1,057	650	62 %			