

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT NOVEMBER 30, 2008

## AREA: Maple Ridge

## DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>11,923,200</b>	<b>48,105,231</b>	<b>75- %</b>	<b>430,548,120</b>	<b>627,509,221</b>	<b>31- %</b>
Units Listed	<b>104</b>	<b>116</b>	<b>10- %</b>	<b>2,137</b>	<b>1,895</b>	<b>12 %</b>
Units Sold	<b>27</b>	<b>98</b>	<b>72- %</b>	<b>826</b>	<b>1,291</b>	<b>36- %</b>
Sale Success Ratio	<b>19 %</b>	<b>66 %</b>		<b>45 %</b>	<b>71 %</b>	
% Sales to Listings	<b>25 %</b>	<b>84 %</b>		<b>38 %</b>	<b>68 %</b>	
Avg Price/Unit	<b>441,600</b>	<b>490,869</b>	<b>10- %</b>	<b>521,244</b>	<b>486,064</b>	<b>7 %</b>
Active Listings	<b>701</b>	<b>445</b>	<b>57 %</b>			

## ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>2,390,900</b>	<b>12,468,481</b>	<b>80- %</b>	<b>88,379,711</b>	<b>134,702,146</b>	<b>34- %</b>
Units Listed	<b>28</b>	<b>47</b>	<b>40- %</b>	<b>620</b>	<b>598</b>	<b>3 %</b>
Units Sold	<b>9</b>	<b>42</b>	<b>78- %</b>	<b>282</b>	<b>452</b>	<b>37- %</b>
Sale Success Ratio	<b>32 %</b>	<b>280 %</b>		<b>54 %</b>	<b>82 %</b>	
% Sales to Listings	<b>32 %</b>	<b>89 %</b>		<b>45 %</b>	<b>75 %</b>	
Avg Price/Unit	<b>265,655</b>	<b>296,868</b>	<b>10- %</b>	<b>313,403</b>	<b>298,013</b>	<b>5 %</b>
Active Listings	<b>212</b>	<b>125</b>	<b>69 %</b>			

## APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>2,270,300</b>	<b>4,515,606</b>	<b>49- %</b>	<b>46,541,755</b>	<b>51,452,434</b>	<b>9- %</b>
Units Listed	<b>34</b>	<b>14</b>	<b>142 %</b>	<b>514</b>	<b>396</b>	<b>29 %</b>
Units Sold	<b>11</b>	<b>20</b>	<b>45- %</b>	<b>210</b>	<b>243</b>	<b>13- %</b>
Sale Success Ratio	<b>32 %</b>	<b>500- %</b>		<b>49 %</b>	<b>69 %</b>	
% Sales to Listings	<b>32 %</b>	<b>142 %</b>		<b>40 %</b>	<b>61 %</b>	
Avg Price/Unit	<b>206,390</b>	<b>225,780</b>	<b>8- %</b>	<b>221,627</b>	<b>211,738</b>	<b>4 %</b>
Active Listings	<b>189</b>	<b>117</b>	<b>61 %</b>			

## DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>16,584,400</b>	<b>65,089,318</b>	<b>74- %</b>	<b>565,469,586</b>	<b>813,663,801</b>	<b>30- %</b>
Units Listed	<b>166</b>	<b>177</b>	<b>6- %</b>	<b>3,271</b>	<b>2,889</b>	<b>13 %</b>
Units Sold	<b>47</b>	<b>160</b>	<b>70- %</b>	<b>1,318</b>	<b>1,986</b>	<b>33- %</b>
Sale Success Ratio	<b>23 %</b>	<b>101 %</b>		<b>47 %</b>	<b>73 %</b>	
% Sales to Listings	<b>28 %</b>	<b>90 %</b>		<b>40 %</b>	<b>68 %</b>	
Avg Price/Unit	<b>352,859</b>	<b>406,808</b>	<b>13- %</b>	<b>429,036</b>	<b>409,699</b>	<b>4 %</b>
Active Listings	<b>1,102</b>	<b>687</b>	<b>60 %</b>			

## MULTI FAMILY REVENUE

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ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	630,000	1,020,000	38- %
Units Listed	0	0	0 %	6	2	200 %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		33 %	100 %	
% Sales to Listings	0 %	0 %		16 %	100 %	
Avg Price/Unit	0	0	0 %	630,000	510,000	23 %
Active Listings	3	0	0 %			

## LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	256,000	1,376,500	81- %	8,220,800	21,467,700	61- %
Units Listed	3	9	66- %	87	104	16- %
Units Sold	1	2	50- %	18	39	53- %
Sale Success Ratio	50 %	200 %		23 %	43 %	
% Sales to Listings	33 %	22 %		20 %	37 %	
Avg Price/Unit	256,000	688,250	62- %	456,711	550,453	17- %
Active Listings	50	42	19 %			

## RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	16,840,400	66,465,818	74- %	574,320,386	836,151,501	31- %
Units Listed	169	186	9- %	3,364	2,995	12 %
Units Sold	48	162	70- %	1,337	2,027	34- %
Sale Success Ratio	23 %	101 %		47 %	72 %	
% Sales to Listings	28 %	87 %		39 %	67 %	
Avg Price/Unit	350,841	410,282	14- %	429,559	412,506	4 %
Active Listings	1,155	729	58 %			

## IC&amp;I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	357,200	4,270,000	91- %
Units Listed	0	1	100- %	36	36	0 %
Units Sold	0	0	0 %	6	9	33- %
Sale Success Ratio	0 %	0 %		18 %	21 %	
% Sales to Listings	0 %	0 %		16 %	25 %	
Avg Price/Unit	0	0	0 %	59,533	474,444	87- %
Active Listings	17	21	19- %			

## IC&amp;I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,520,000	1,196,000	27 %	7,647,000	3,381,800	126 %
Units Listed	1	4	75- %	35	17	105 %
Units Sold	1	3	66- %	9	10	10- %
Sale Success Ratio	33 %	75 %		33 %	58 %	
% Sales to Listings	100 %	75 %		25 %	58 %	
Avg Price/Unit	1,520,000	398,666	281 %	849,666	338,180	151 %
Active Listings	13	9	44 %			

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## IC&amp;I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	780,000	1,265,000	38- %
Units Listed	0	0	0 %	6	1	500 %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		20 %	50 %	
% Sales to Listings	0 %	0 %		16 %	100 %	
Avg Price/Unit	0	0	0 %	780,000	1,265,000	38- %
Active Listings	3	0	0 %			

## IC&amp;I - LAND &amp; FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	7,350,000	0	0 %
Units Listed	4	2	100 %	13	7	85 %
Units Sold	0	0	0 %	5	0	0 %
Sale Success Ratio	0 %	0 %		45 %	0 %	
% Sales to Listings	0 %	0 %		38 %	0 %	
Avg Price/Unit	0	0	0 %	1,470,000	0	0 %
Active Listings	10	6	66 %			

## ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,520,000	1,196,000	27 %	16,134,200	8,916,800	80 %
Units Listed	5	7	28- %	90	61	47 %
Units Sold	1	3	66- %	21	20	5 %
Sale Success Ratio	14 %	42 %		27 %	30 %	
% Sales to Listings	20 %	42 %		23 %	32 %	
Avg Price/Unit	1,520,000	398,666	281 %	768,295	445,840	72 %
Active Listings	43	36	19 %			

## TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	18,360,400	67,661,818	72- %	590,454,586	845,068,301	30- %
Units Listed	174	193	9- %	3,454	3,056	13 %
Units Sold	49	165	70- %	1,358	2,047	33- %
Sale Success Ratio	23 %	99 %		46 %	71 %	
% Sales to Listings	28 %	85 %		39 %	66 %	
Avg Price/Unit	374,702	410,071	8- %	434,797	412,832	5 %
Active Listings	1,198	765	56 %			